



"Space for every Industry



## Evaluation Criteria INNOspace Masters 2024

For the ESA BA Challenge "Space for every Industry" the following criteria will be used to evaluate the submitted proposals during the online evaluation and to calculate the final score:

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## Description

Relevance

There is a clear proposition for a new potentially sustainable application or service with high business opportunity and sustainability aspects (environmental, social or governance).

Scope & Realisation

The overall planning and costing of the intended activity are realistic, and funding the project is cost-effective (Return on Investment).

Technological Feasibility

The idea/solution is technically and commercially feasible and the utilisation of space assets is delivering added value.

**Market Potential** 

The implementation of a commercial service is targeted; the initiative is user/ customer driven and the service/ product has a high potential for scaling.

**Innovation Level** 

The degree of innovation is high with clear unique selling points.

Competence

The company has the competence (appropriate skills) and experience to deliver what they are proposing.













